



MGM Timber (Scotland) Ltd



Connecting branches for cost effective business growth

The Challenge

MGM Timber were challenged with increasingly slow IT & spiralling communications costs that were preventing efficient trading across their branches.

MGM Timber (Scotland)

Part of the James Donaldson Group, MGM Timber (Scotland) Ltd established in 1991 has become Scotland's largest independent timber merchant. With 10 branches throughout Scotland, offering unrivalled service, quality & value for money for both trade and retail customers.

Tecnica Limited

Tecnica are an IT solutions provider focused on core solution areas that address business application and information access.

We utilise best of class technologies to deliver these solutions. Our technical staff has the knowledge and expertise to evaluate & understand the business requirements of each customer & propose the appropriate cost effective technology solution.

Tecnica work with both the private & public sector installing, monitoring & managing some of the most complex IT infrastructures across Scotland.

"The decision to invest in the technologies has paid dividends enabling us to grow the business without over committing our resources. Tecnica has provided us with the technical prowess & support helping us to realise our objectives."

**Financial Director,
MGM Timber (Scotland) Ltd**

The Business Solution

After considerable research & consultation with Tecnica, MGM decided to consolidate their infrastructure by replacing their existing Novell client server system & data communications in favour of a Microsoft back office infrastructure with Citrix server-based computing & linking branches over a VPN data communications network. Each branch uses thin client devices thus maintenance costs are kept at an absolute minimum. All data is centrally located & processed making data security & integrity more manageable.

The Results

Investing in the technologies has enabled MGM Timber to fix their running costs & make considerable cost savings. Due to the flexibility, manageability & ease of deployment MGM Timber can expand & bring more new branches online without worrying about the cost and complexity of the infrastructure when opening new branches.

Over a year on, MGM Timber are expanding rapidly having recently deployed more servers within Head Office.

Case Study

www.tecnica-ltd.co.uk